# There's something fresh in the air.

INDOOR AIR QUALITY: new challenge, new business,

explore the new Somfy® air program.



**Every day of our life is enriched by the** ever-changing rhythm of our many activities...





which leave visible and invisible traces...

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An adult takes an average of 26,000 breaths, some 15,000 litres of air every day. The air we breath out is loaded with moisture.



Cleaning products can also **affect indoor air quality**. Most of them contain allergenic, irritant chemicals, which can even be corrosive and hazardous to our health and the environment.



Washing, taking showers each day... This means 10 to 20 litres of water evaporating every day in our homes. **This moisture can lead to fungal growth**, which is potentially toxic and smelly.



Deodorants, perfumed candles, incense and synthetic perfumes disperse VOCs (Volatile organic compounds) adding to the pollution of the ambient air.





Evaporation, grease-loaded fumes, carbon monoxide from combustion, **cooking is a polluting activity in the home.** 



Our animal friends are naturally carriers of allergens and mites, responsible for many pulmonary allergies.

Air indoors is: 2 to 8 times more polluted than air outside\*

\*Source: Agence de Protection de l'Environnement (Sept. 2013) A real challenge to health and well-being.

## Airing your living space every day, is essential for your health!



To keep your home healthy, the WHO recommends

airing the entire dwelling10 minutestwice a day

## Although... there are some serious concerns

#### Fear of intrusion

"I'm afraid of leaving my window open for airing when I am out."

#### **Energy loss**

"If I open the windows twice a day in winter, I'm warming the birds..."

#### Lack of time

"5 minutes to open everything, leave it for fifteen minutes, then go back and close everything up... I don't have the time!"





## With the Somfy air program, Somfy has taken on society's new sustainability challenges, providing real added value for the window market.

Together, we can be drivers of this growth!



### **STAKE 1**:

The smart window market

## Everything is at stake for the next 5 years!

In the next 5 to 10 years, a whole generation of purchasers, born with a smartphone, will be looking to own...connected homes! When it comes to connected. automated windows, the market is going to develop in the very short-term, to deal with the challenges associated with air quality in general.

As tomorrow begins today, we are supporting our professional partners to respond to these new market expectations, from now on.



We are from a generation which spends 80 to 90% of its time indoors, where pollution can reach thresholds up to 8 times higher than outside. With its Somfy air program, the brand is offering concrete solutions for everyone to improve their Indoor Air Quality (IAQ).

## STAKE 2:

## A common core business

For 50 years, from the first motor for a rolling shutter, signalling the demise of the handle, to the connected home, **Somfy offers** support and help in everyday life for millions of users throughout the world. Day by day, Somfy, together with building sector professionals, conceives and creates a more comfortable, safer and more responsible habitat.

Somfy is now making the natural move to the smart window, with innovations offering window professionnals efficient, long-lasting solutions. Let's innovate together, with the Somfy air program, giving the window new functionalities, to address new uses and lifestyles.



## **STAKE 3:**

## **Guaranteed air** quality for everyone



## Get ahead of 2020 air regulations and be prepared on your market

Beginning by adding Somfy air solutions to your worksites/client projects from today, you can get ahead of the regulations coming into effect on 1 January 2020 (RE 2020). For both renovation projects and for marketing new program, you can leap ahead... And it's a real business opportunity!



# program

A range of concrete solutions to help people improve their indoor air quality.

## Somfy is offering secured, automatic airing.

From the simplest to the most connected, the Somfy air program has been designed to meet your customers' needs, whatever type of equipment they have in their home. Every solution is stand-alone or can be combined.





Airing with peace of mind



Every day airing, without having to think about it



IntelliTAG air io sensor Anti-intrusion sensor (works with TaHoma)



Sliding air io motor and its easy to use control



TaHoma, a complete eco-system around the window

# Airing with peace of mind

IntelliTAG air io sensor Works with TaHoma

Airing is vital, as long as only fresh air enters your home! Thanks to the IntelliTAG air io sensor, **inhabitants who air their home themselves can have peace of mind.** 







**IntelliTAG air io** Anti-intrusion sensor built into the window

#### SENSOR FUNCTIONALITIES:

• Remote checking of the window status: open, locked, tilt-and-turn.

#### EXCLUSIVE TO SOMFY

• Anti-intruder detection with a built-in accelerometer: able to give a warning if there is a real attempted break-in.



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When at work, with my TaHoma app, I get a notification on my phone in case of a break-in attempt at home.

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I left home in a hurry this morning, I can check on my phone any time if I closed the window properly.

### For professionals: Your competitive

#### • Aesthetic: sensor built into frame.

- Universal: wide compatibility with various types of frames and materials (turn, tilt-and-turn, sliding, PVC, aluminium and wood).
- **Simple:** intergration and setting made easier in the production flow.
- Setting parameters, customisation and traceability guaranteed with a suitable industrial tool.
- Added value: offering technology accessible to all.

## **Easy airing**

# Sliding air io motorisation solution

Opening and closing sliding bay windows is effortless, with gentle movements, thanks to the Sliding air io motor, which allows smooth closure.

This technology, thoroughly tested on roller shutters, provides optimal acoustic comfort. A local control point is provided. For completely secured airing, the motorised sliding window also has the "air" position: the window opens just a few centimetres, and locks in position to prevent any intrusion.







Sliding air io motor & Smoove window air io for sliding windows and bays

#### Smoove window air io

• Open / Close.

- "air" position: the window opens a few centimetres, and locks for safety reasons.
- "My" function: favourite open position.

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Since we have motorised our sliding window, we can operate it easily. Just one click on the control opens or closes it.

In the morning, with one click on the window switch my window opens a few centimeters in the "air" position. Such peace of mind, to know I'm airing the living room, with no risk of an intrusion.

#### FIND OUT MORE



Control/sensor air io

• Identical functions to Smoove window air io (Open, close, "My" function and "air" position)

+

• Automatic closing with a built-in temperature and humidity sensor

For professionals: Your competitive advantages

#### • Built-in, discreet.

- **Soft close,** smooth stopping to ensure optimum acoustic comfort and extend the lifespan of the sliding window.
- An all-in-one, ready to fit product.
- Simple electrical connection and settings.
- Obstacle detection.
- Manual opening and closing available in the event of a power failure.

## Every day airing, without having to think about it

# TaHoma a complete eco-system around the window

The TaHoma home control box centralises all motorised windows with the other home equipment (rolling shutters, skylights, alarms, heating, etc.). The sliding bays and windows are now joining the world of the connected home, and can be controlled either from the smartphone or by voice!





- With complete peace of mind I can program the daily opening and closing of all my windows for 10mns.
- If my window has been left open, I can close my rolling shutter remotely. The shutter stops a few centimetres and locks...so my room can be safely aired.

Control of motor for roller shutter RS100 air io via TaHoma in 2021.

To avoid energy loss, I can program the heating to turn off at the same time as the sliding window opens.

I can connect my intelliTAG air io sensor to an alarm system to deter intrusion attempts when I air.

### FROM THE TAHOMA APP

- Controlling windows: opening, closing, "air" position.
- Real time display of window status (open / closed) .
- Creation of automatic scenarios.

#### • Compatible with:

- Voice assistants (Google, etc.).
- Roof window, tilt-and-turn window partners.







#### TaHoma, an evolutive open program

The Somfy air programme completes the TaHoma eco-system with an absolutely vital function: monitoring the quality of the air we breathe.

#### So Open with Somfy

The So Open program allows many users to combine their Somfy products with those of other players in the connected home market, to enhance their experience and widen the field of possibilities. Together, we are adding air quality to your package, with the **Somfy air program.** 





## Let us be partners for the future, for a healthy, sustainable home.

## Add value for your customers by offering them Somfy "air" program solutions:

• Air with peace of mind: thanks to the anti-intruder sensor.

• Easy airing: with the motor drive and its local, dedicated controller.

• Everyday airing without having to think about it: thanks to the TaHoma eco-system. Somfy supports you.



## Support for integration

Fitting plans offered, with **the method** of fixing suitable for your window frame ranges and your industrial flows.

EMS2 for window
professionals:
configuration,
customisation
and traceability.



#### Support for installation

With fitting identical to that of a conventional window, and support for the electrical connections, **installation is quick and easy.** 



#### Diagnostics & maintenance

Traceability of data makes diagnostics easier and in future, new added value services are coming (preventive maintenance, repairs, etc.).

Minimum investment for profitable innovation.

#### **About Somfy**

Somfy's leading smart management solutions for homes and buildings have been improving people's daily lives for over 50 years. Developed with comfort, ease of use, security and sustainability in mind, our innovations automate and connect rolling shutters, curtains and blinds, gates and garage doors, lighting and heating, alarms systems and more. We are committed to creating useful solutions that are accessible to all, designed for today and beyond.

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